

DRONE VOLT

is recording growing demand for its services business

Villepinte, april 1st, 2025

DRONE VOLT, a manufacturer of professional civil UAVs and an expert in on-board solutions, has announced that demand for its services has accelerated sharply over the last few months.

As announced on several occasions, DRONE VOLT's strategy focuses on the growth of its most profitable activities, including the sale of services. In this way, the Group is demonstrating its ability to develop a high added-value service offering, capable of responding to the problems encountered by its customers.

Recently, there has been strong demand for these customised services from industrial players looking for solutions tailored to their needs. This momentum has resulted in both new orders and expressions of interest on several continents. These include :

- An order to inspect electrical sleeves using its inspection drone, the **LINEDRONE**, a unique solution on the market;
- The signature of a letter of intent with a South American company, with a view to transferring its expertise in Services;
- An order for wind turbine inspections in Canada.

Strong growth momentum for Services business

The growing demand seen at the start of this financial year confirms the strong momentum of DRONE VOLT's Services business, whose share of business volume has almost doubled in one year, rising from around 3% of Group sales in 2023 to 5% in 2024. The growth trajectory for services should remain strong in 2025, according to the Group's forecasts.

DRONE VOLT intends to continue this virtuous dynamic in 2025. In parallel with the cost-cutting plan already underway, the Group will focus on strengthening its service offering in the energy, infrastructure and industry sectors, which will contribute to the growth of its gross margin.

Marc COURCELLE, Managing Director of DRONE VOLT, comments: *'We are seeing strong interest worldwide in our high added-value services. They are attracting customers in strategic sectors who prefer to outsource certain critical missions to gain in efficiency and security. As a result, we can look forward to 2025 with confidence, with all the levers at our disposal to continue growing our gross margin, and with a financial base that has been significantly strengthened by the €5 million capital increase carried out at the end of March'.*

Next Press Release : 1st quarter 2025 sales figures, Wednesday 16 April 2025.

All DRONE VOLT press releases are available
on [www.dronevolt.com / Investors](http://www.dronevolt.com/Investors)

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About DRONE VOLT

Founded in 2011, DRONE VOLT is an aircraft manufacturer specialising in professional civil drones and artificial intelligence. DRONE VOLT has operations in France, the Benelux countries, Canada, Denmark, the United States, Switzerland and Indonesia. As a global partner, DRONE VOLT offers its customers 'turnkey' business solutions including various services and drone pilot training.

The DRONE VOLT Group, a member of GICAT, generated sales of €32.7 million in 2024, representing annual growth of 36%.

DRONE VOLT supplies administrations and manufacturers such as the French Army, the Ministry of Defence, Engie, Total, Bouygues ES, ADP, the Gendarmerie des Transports Aériens (GTA) and international government agencies.

DRONE VOLT is qualified as an 'Innovative Company' by Bpifrance.

DRONE VOLT is listed on Euronext Growth in Paris:

Share: Mnemo: ALDRV - ISIN Code: FR001400SVN0 - Eligible: PEA, PEA-PME

Warrant: Mnemo: BNBS - ISIN Code: FR0014007951

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