

DRONE VOLT

announces a major distribution agreement in the United States

Villepinte, February 19, 2025

DRONE VOLT, expert in on-board artificial intelligence and manufacturer of professional civilian drones, announces a major agreement with an American distributor to introduce its drones and solutions in the largest global market in the sector. This distributor, which specialized in selling surveillance and security equipment, was already selling drones, which were now banned by new US regulations.

The signing of this five-year distribution agreement opens the doors to the American market without any additional investment. This crucial step will enable DRONE VOLT to offer most of its products and solutions in the world's largest market, including flagship models such as DRONE VOLT KOBRA, HERCULES 20, LINEDRONE, and HELIPLANE. With its network and expertise, the distributor will play an essential role in making DRONE VOLT technologies available to the most significant number of professional users.

This partnership comes when the provenance of drones is an increasingly sensitive issue, particularly under scrutiny by the US government, which is encouraging potential users to change their procurement habits.

Following this agreement, DRONE VOLT should soon be able to announce its first significant orders. Finally, the company is discussing with other local distributors to introduce its products on a large scale in the world's largest market.

"This five-year agreement lays the foundation for a solid and lasting relationship," said Marc Courcelle, Managing Director of DRONE VOLT. "It is the fruit of negotiations that began several months ago and reveals a new potential for the drone market in an ever-changing economic and political context."

At the same time, DRONE VOLT continues to implement its roadmap, namely the development of its high-margin activities, grouped in the DRONE VOLT FACTORY, SERVICES & ACADEMY branch (production, services, and training activities), which has shown strong growth in 2024 (+117%), and the reduction of its costs.

Next press release: Annual results 2024, Wednesday, March 19, 2025.

All DRONE VOLT press releases are available on www.dronevolt.com / Investors

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About DRONE VOLT

Founded in 2011, DRONE VOLT is an aircraft manufacturer specializing in professional civil drones and artificial intelligence. DRONE VOLT has offices in France, Benelux, Canada, Denmark, the United States, Switzerland, and Indonesia. As a global partner, DRONE VOLT offers customers "turnkey" business solutions, including various services and drone pilot training.

The DRONE VOLT group, a member of GICAT, achieved a turnover of 24 million euros in 2023, with an annual growth of 74%. DRONE VOLT supplies administrations and manufacturers such as the French Army, the Ministry of the Armed Forces, Engie, Total, Bouygues ES, ADP, the Gendarmerie des Transports Aériens (GTA), international government agencies... DRONE VOLT is qualified as an "Innovative Company" by Bpifrance.

DRONE VOLT is listed on the Euronext Growth market in Paris:

Share: Mnemo: ALDRV - ISIN code: FR0013088606 - Qualifying: PEA, PEA-PME

Warrant: Mnemo: BNBS - ISIN Code: FR0014007951

More information at www.dronevolt.com

Contacts:

**Investor Relations
DRONE VOLT**

Sylvain Navarro - T: +33 7 88 87 50 88
finance@dronevolt.com

**Media relations FINANCE
ACTUS finance & communication**

Manon Clairret - T: +33 1 53 67 36 73
dronevolt@actus.fr

**General public and trade media relations AYA
communication**

Antonin Violette - T: +33 6 47 48 63 25
aviolette@aya-communication.fr