

DRONE VOLT

announces that DRONE VOLT EXPERT has become profitable in its 4th months of operation

Villepinte, December 12, 2023

DRONE VOLT, manufacturer of professional civil UAVs and expert in on-board solutions, presents the very positive initial results and outlook for its DRONE VOLT EXPERT service offering.

In July 2023, DRONE VOLT took over the assets of Gironde-based Aeraccess Services (formerly Air Marine). This acquisition enabled the creation of a new division of the DRONE VOLT group, called DRONE VOLT EXPERT, dedicated to the provision of services in the fields of surveillance, inspection, data acquisition and processing by drones. The launch of this DRONE VOLT EXPERT division, based in Saucats (Gironde), completes the DRONE VOLT group's global expertise in the field of professional civil UAVs.

New technologies for new uses

Surveying, precision farming and inspection: in recent years, drone technologies have been put to new professional uses. These drones offer significant advantages in terms of improving efficiency, reducing costs and greenhouse gas emissions, accessing difficult areas and minimizing risks to workers.

As a result, the professional civil drone market is taking off in many sectors, with growth forecasts of 10 to 20% per year by 2027¹.

The advantages of service provision

Aerial drone operations require the acquisition of equipment and the training of remote pilots. This leads to considerable demand from organizations wishing to outsource this service, to benefit from the advantages of professional civil drones without having to bear the costs associated with purchasing, maintaining and training remote pilots. DRONE VOLT EXPERT, a turnkey service offering, was created to meet this demand.

DRONE VOLT EXPERT's added value lies above all in its expertise in geomatics, enabling it to represent, analyze and exploit the data collected in flight, and to provide detailed reports on its missions (3D modeling, site mapping, safety diagnostics, reports on thermographic inspections, stock cubing, extractions, etc.). Thanks to its territorial coverage and its team of highly qualified remote pilots and geomatics engineers, DRONE VOLT EXPERT is able to provide services for a wide variety of missions, throughout France.

DRONE VOLT EXPERT achieves profitability and prospects for growth

The creation of DRONE VOLT EXPERT was supported by substantial investments to re-equip the drone fleet and retain the Aeraccess Services workforce. After just a few months, DRONE VOLT EXPERT's results are already very positive. Thanks to the hard work of our teams, our historic contracts have been secured, and we have won two major new tenders for inspection missions.

In 2023, DRONE VOLT EXPERT has:

- 3,000 km of flight time accumulated since July 2023,
- 400 assignments completed by the end of December 2023,
- 15 employees (remote pilots – geomatics engineers – operational R&D),

¹ Global Civil Drone Market to 2027 - The Insight Partners: <https://www.theinsightpartners.com/reports/civil-drones-market>

- A nationwide network of partners.

What's more, in November alone, after just 4 months in business, sales generated by DRONE VOLT EXPERT covered the division's costs, making it profitable to run.

In 2024, DRONE VOLT EXPERT also aims to accelerate its development in the aero-maritime sector, via offshore missions, building on its ability to carry out operations in complex fields.

Marc Courcelle, Managing Director of DRONE VOLT, comments: "*The launch of DRONE VOLT EXPERT is part of our strategy to round out our global expertise in the field of professional civil UAVs, enabling us to meet all kinds of needs and specifications. The operational success of this launch reinforces our status as a key player in professional civil UAVs in France, and opens up new prospects for us.*"

"*The takeover by DRONE VOLT and the birth of DRONE VOLT EXPERT have been warmly welcomed by the team, who are delighted to be putting their skills at the service of a new project and the development of the DRONE VOLT group. The prospects for development are immense, and we now have the resources to match our ambitions,*" adds Frédéric Glorieux, Operational Manager of DRONE VOLT EXPERT.

Next press release: 2023 Turnover, Wednesday January 17, 2024

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About DRONE VOLT

Founded in 2011, DRONE VOLT is an aircraft manufacturer specializing in professional civil drones and artificial intelligence. DRONE VOLT has operations in France, Benelux, Canada, Denmark, the United States, Switzerland and Indonesia. As a global partner, DRONE VOLT offers its customers "turnkey" business solutions, including various services and drone pilot training.

The DRONE VOLT Group, a member of GICAT, achieved sales of 13.7 million euros in 2022.

DRONE VOLT supplies administrations and manufacturers such as the French Army, the Ministry of the Armed Forces, Engie, Total, Bouygues ES, ADP, the Gendarmerie des Transports Aériens (GTA), international government agencies...

DRONE VOLT is qualified as an "Innovative Company" by Bpifrance.

DRONE VOLT is listed on the Euronext Growth market in Paris:

Share: Mnemo: ALDRV - ISIN Code: FR0013088606 - Eligible: PEA, PEA-PME

Warrant: Mnemo: BNBS - ISIN Code: FR0014007951

More information at www.dronevolt.com

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