

## DRONE VOLT

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### announces first major contract for its new 'Drone as a Service' offer

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Villepinte, 28 June 2023

**DRONE VOLT, an expert in on-board artificial intelligence and a manufacturer of professional civil UAVs, has announced that it has won its first contract to provide services over the next three years.**

A major European company in the energy sector has awarded DRONE VOLT its first service contract. This is the first commercial success for the unique "Drone as a Service" offering, which is based on invoicing per use rather than per ownership of the drones. The service was launched in spring 2023.

DRONE VOLT is therefore entrusted with drone inspection missions to determine the maintenance operations to be carried out, and then to ensure that these operations comply with regulations.

In detail, the contract includes a firm 12-month period, with the option to extend for an additional two years. Each 12-month period is expected to generate substantial sales of several hundred thousand euros.

DRONE VOLT is also in advanced negotiations with major French and international accounts to provide its expertise for projects of all sizes and types. The group also points out that its "Drone as a service" business has recently resulted in the recruitment of experienced staff to bolster the group's expertise.

*« This is excellent news for the DRONE VOLT group, whose strategy and investments have been rewarded by its first significant contract," said Marc Courcelle, CEO of DRONE VOLT. "Our service activities should rapidly represent a significant part of our business, bringing recurring revenues and contributing to the structural improvement of our margins. They are one of the major strengths of the DRONE VOLT group, which can offer its customers its network of subsidiaries in Europe to provide customised solutions manufactured in France and the Netherlands.»*

**Next Press Release : Half-year sales 2023, Wednesday 12 July 2023**

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**About DRONE VOLT**

Founded in 2011, DRONE VOLT is an aircraft manufacturer specialising in professional civil drones and artificial intelligence. DRONE VOLT has operations in France, the Benelux countries, Canada, Denmark, the United States, Switzerland and Indonesia. As a global partner, DRONE VOLT offers its customers turnkey business solutions, including a range of services and drone pilot training.

The DRONE VOLT Group, a member of GICAT, achieved sales of €13.7 million in 2022.

DRONE VOLT supplies administrations and manufacturers such as the French Army, the Ministry of the Armed Forces, Engie, Total, Bouygues ES, ADP, the Gendarmerie des Transports Aériens (GTA), international government agencies, etc.

DRONE VOLT is qualified as an "Innovative Company" by Bpifrance.

**DRONE VOLT is listed on Euronext Growth in Paris:**

Share: Mnemo: ALDRV - ISIN Code: FR0013088606 - Eligible: PEA, PEA-PME

Warrant: Mnemo: BNBS - ISIN Code: FR0014007951

More information on : [www.dronevolt.com](http://www.dronevolt.com)

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