

## DRONE VOLT

---

### Two Altura Zenith drones equipped with PENSAR intelligent cameras sold to the UK distributor WESTCOAST

---

Villepinte, May 27, 2019

**DRONE VOLT, an expert in onboard artificial intelligence and manufacturer of professional civilian drones, has announced the signing of a distribution contract with WESTCOAST accompanied by an initial order for two Altura Zenith drones equipped with PENSAR intelligent cameras.**

This represents the first order from the UK distributor WESTCOAST following the signing of a distribution agreement last April.

WESTCOAST is a distributor of technological products for professionals with operations essentially in the UK and continental Europe and over £2bn in sales in 2018.

According to WESTCOAST, *“one of the principal reasons why WESTCOAST is associating itself with DRONE VOLT and AERIALTRONICS is their expertise in data security, a very important issue for the majority of our customers. All their products offer secured connections, with users consequently perfectly controlling the collected data. The majority of competing companies do not offer the same levels of security.”*

*“This initial order is highly promising given that the commercial strength of WESTCOAST is much greater than ours, notably in the UK, where we do not have a subsidiary or sales representation office,”* indicated Olivier Gualdoni, chairman / CEO of DRONE VOLT. *“We have ambitious objectives and the firm equipment order from this distributor is an excellent sign.”*

**Next press release: Q2 2019 sales, July 24, 2019**

---

All the DRONE VOLT press releases are available on [www.dronevolt.com/Investors](http://www.dronevolt.com/Investors)

To receive all the press releases free of charge, register on [Actusnews](http://Actusnews)

To receive the company newsletter, contact us at [finance@dronevolt.com](mailto:finance@dronevolt.com)

#### **About DRONE VOLT**

---

Founded in 2011, DRONE VOLT, is an expert in onboard artificial intelligence and manufacturer of professional civilian drones with operations in France, Belgium, the Netherlands, Canada, Denmark, the United States, Switzerland and Indonesia. A global partner, DRONE VOLT offers its clients turnkey business solutions including different services and the training of drone pilots. DRONE VOLT also owns 51% of AERIALTRONICS ([www.aerialtronics.com](http://www.aerialtronics.com)), a specialist in Artificial Intelligence serving government agencies."

The DRONE VOLT Group, a member of GICAT (French land and air-land defense and security industry group), recorded sales of 7.42 million euros in 2018 (non-audited figures).

DRONE VOLT's customers notably include government administrations and industrial groups such as the French army, the French Ministry of Defense, Engie, Total, Bouygues ES, ADP, the Air Transport Gendarmerie (GTA) and international government agencies.

DRONE VOLT has been designated as an "Innovative Enterprise" by Bpifrance.

**DRONE VOLT is listed on the Euronext Growth market in Paris:**

Action: Mnemonic: ALDRV.PA - ISIN code: FR0013088606 - Eligible: PEA, PEA-SME

BSA: Mnemonic: DRVBS - ISIN code: FR001286054

For more information go to [www.dronevolt.com](http://www.dronevolt.com) and [www.abid.co/EPA.ALDRV](http://www.abid.co/EPA.ALDRV)

**Contacts :**

---

**FINANCE media relations**

**ACTUS finance & communication**

Manon Clairet – T : +33 1 53 67 36 73

[dronevolt@actus.fr](mailto:dronevolt@actus.fr)

**GENERAL PUBLIC AND PROFESSIONAL media relations**

**DRONE VOLT**

Céline Vergely – T : +33 6 08 42 75 84

[celine@dronevolt.com](mailto:celine@dronevolt.com)

**U.S. & International Investor Relations**

Thomas Renaud

Arrowhead Business and Investment Decisions

48 Wall Street, 11th Floor | New York | NY 10005

Office: +1 212 619-6889 ext. 7010

[dronevolt@arrowheadbid.com](mailto:dronevolt@arrowheadbid.com)

---