

DRONE VOLT

Announces North American Partnership with Stampede

Villepinte, April 3rd, 2017

Drone Volt Partners with Stampede, to sell Service Drones to B2B and Retailers in North America.

Taking advantage of the explosive worldwide Drone Business and strengthening the presence of its award-winning line of Service Drones, Daniel Roe, Executive VP of Sales and Marketing at Drone Volt, USA today announced the appointment of Stampede, the global leader in the distribution, sales and marketing of drones, as their distribution partner for Drone Volt's selection of Service Drones.

The partnership is effectively immediately.

"The market demand for Service Drones is growing and expanding at a dramatic rate around the world and is even outpacing the overall Drone Industry growth", Daniel ROE commented today. "As Drone Volt expands its Service Drone product line, it's reseller portfolio and B2B distribution, it is critical that we have a distribution partner that represents the Best in Class. We believe that partner is Stampede and we're excited to be working with their organization.

Drone Volt is the Market Leader in the manufacturing and sales of Service Drones that represent many vertical markets including Security, Agriculture, Cinematography, Virtual Reality, Architecture, Real Estate, Construction, Mapping, Data Collection and Mining. We believe that Stampede is uniquely prepared to handle, are already participating in or are ready to service these diverse industries. Stampede is the market leader in the USA, with 4 distribution centers all around the country and 14,000 professional clients retailers and resellers. This partnership is a dramatic opportunity for DRONE VOLT to expand its drone business in the most important territory in the world."

"Drones are revolutionizing business operations in nearly every vertical market, and Drone Volt's success throughout Europe is proof of this," said Stampede President and COO Kevin Kelly. "Their award-winning line-up of Service Drones is being used by companies in industries including security, AV, topography, mapping, and many more. As they expand their North American operations, Stampede will provide the sales and marketing support to ensure that their European success can be replicated across the pond! We look forward to them joining our team!"

About Stampede

Headquartered in Amherst, New York, Stampede (www.stampede-global.com) is the world's leading value-added distributor of integrated AV/IT technology solutions that help resellers meet the expanding technology needs of end-user customers in dozens of commercial vertical markets in Asia, Australia, Canada, Europe, India, Latin America, the Middle East, Scandinavia, South Africa, and the United States. Stampede provides a global network of nearly 20,000 resellers with the broadest range of traditional ProAV solutions from more than 150 manufacturing partners and leads the way in the creation of the new product categories and related training and support programs that are unleashing the business opportunities of the future — Unmanned Aerial Vehicles, Drone Video Systems, Virtual Reality, IoT, Unified Communications, and low cost Video Conferencing.

Through its wholly owned subsidiary Just Lamps, Stampede also offers the world's largest selection of replacement projector lamps. Stampede annually produces the "Big Book of AV," a 1,100+ page catalog and companion website (www.BigBookofAV.com) providing hundreds of sales, installation and spec tips for Stampede's dealers in addition to product details on more than 8,000 SKUs. For more information on Stampede, visit www.stampede-global.com.

About DRONE VOLT

Founded in 2011, DRONE VOLT has offices in France, Benelux, Canada, Denmark, the United States and Switzerland and is a company specializing in the design and commercialization of civil drones for professional use. As a global partner, it offers its customers turnkey professional solutions including a variety of services and pilot training.

The young innovative company, which achieved a turnover of 6.8 million euros in 2016 (+90%)*, is the leader of the audiovisual drone. It also provides administration and manufacturing to produce aerial photographs. Among its customers, the company includes FRANCE TELEVISIONS, TF1, Gendarmerie des Transports Aériens (GTA), SERP - a subsidiary of VEOLIA, etc. DRONE VOLT is called "Innovative Enterprise" by Bpifrance.

DRONE VOLT is listed on the Alternext Paris Exchange:

Share: Symbol: ALDRV.PA - ISIN code: FR0013088606 –

Eligible: PEA, PEA-SME

BSA: Symbol: DRVBS - ISIN code: FR001286054

For more information go to www.dronevolt.com

All DRONE VOLT press releases are available at espace-investisseurs.com.
To receive the company's newsletter, please write to: finance@dronevolt.com.

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